Case Study

Opportunity Assessment and Market Study of Chemical Coatings in Select Countries

CLIENT

A leading manufacturer of industrial materials and chemical products headquartered in Japan engaged Aranca to undertake a detailed study on the chemical coatings market across six countries (US, Canada, France, Germany, Switzerland and Austria)

RESEARCH METHODOLOGY

Desk research, 300-325 telephonic interviews with key industry players

RESEARCH FRAMEWORK & DELIVERABLES

- Chemical Coatings Market Analysis:
 - Type of chemical coatings available and its relevance in the market
 - Key end-use markets for architectural, industrial, specialty coatings
 - Industrial coatings market split by form, type, chemistry and applications
 - · Assessment of trade dynamics
- Value Chain & Competitive Analysis
 - Mapping the industrial coatings value chain
 - · Identification of key players and assessing their existing capabilities
 - Assessment of the decision-making process in selecting vendors
- Key Findings and Conclusion:
 - Key insights on technological, pricing, production, consumption trends expected to impact the market
 - Opportunities available in the chemical coatings market in each of the target regions that the client can capitalize on



