# Revenue Growth Metrics - US Public Companies

# **Specialty Chemicals**





### Growth Rate Summary by Revenue Segment

# Specialty Chemicals



	Revenue Segments													
Metric	Dataset	>\$100B	\$50-100B	\$25-50B	\$10-25B	\$1-10B	\$0.5-1.0B	\$0.1-0.5B	\$50-100M	\$10-50M	\$1-10M	<\$1M		
YoY Growth														
# of companies	61	-	1	1	8	24	6	8	3	3	6	1		
Sales (LFY), \$M	297,989.20	-	50,451.00	33,364.00	118,518.30	88,088.63	4,724.12	2,546.65	201.55	75.41	19.44	0.10		
Sales (LFY-1), \$M	267,090.16	-	46,173.00	30,793.00	106,278.70	77,725.67	3,690.41	2,179.46	180.17	59.27	10.43	0.07		
YoY Growth Rate %	11.6%	-	9.3%	8.3%	11.5%	13.3%	28.0%	16.8%	11.9%	27.2%	86.4%	49.6%		
Low (YoY Growth)	-48.9%	-	9.3%	8.3%	1.0%	-29.5%	6.3%	-21.1%	-9.4%	18.5%	-48.9%	49.6%		
High (YoY Growth)	1060.3%	-	9.3%	8.3%	34.1%	120.0%	93.4%	68.7%	31.3%	31.8%	1060.3%	49.6%		
# of companies, -ve growth	5	-	-	-	-	2	-	1	1	-	1			
3-Year CAGR														
# of companies	60	-	1	1	8	24	6	7	3	3	6	1		
Sales (LFY), \$M	297,706.63	-	50,451.00	33,364.00	118,518.30	88,088.63	4,724.12	2,264.08	201.55	75.41	19.44	0.10		
Sales (LFY-3), \$M	234,236.54	-	34,727.00	28,228.00	98,570.78	67,044.49	3,996.92	1,459.76	159.17	19.96	30.41	0.05		
3Y CAGR %	8.3%	-	5.7%	6.3%	9.5%	5.7%	15.8%	8.2%	55.7%	-13.9%	24.6%			
Low (YoY Growth)	-63.3%	-	13.1%	5.7%	-15.3%	-2.1%	-19.2%	4.9%	1.4%	13.5%	-63.3%	24.4%		
High (YoY Growth)	326.1%	-	13.1%	5.7%	33.9%	28.1%	27.6%	31.2%	17.9%	326.1%	215.5%	24.4%		
# of companies, -ve growth	5	-	-	-	1	2	1	-	-	-	1			

### Growth Metrics by Company

# **Specialty Chemicals**



[ Companies sorted based on revenue rank within industry | Figs in brackets in Company column refers to revenue rank among all US companies within the dataset ]

		Revenues								YoY Growth		3Y CAGR	
rSegm.	Company	LFY	US\$	LFY-1	US\$	LFY-2	US\$	LFY-3	US\$	%	Rank	%	Rank
[No of Com	panies Ranked]:										61		60
\$50-100B	Lyondellbasell Industries NV (82)	12-22	50.5B	12-21	46.2B	12-20	27.8B	12-19	34.7B	9.3%	43	13.1%	24
\$25-50B	Linde plc (117)	12-22	33.4B	12-21	30.8B	12-20	27.2B	12-19	28.2B	8.3%	45	5.7%	45
\$10-25B	Sherwin Williams (178)	12-22	22.1B	12-21	19.9B	12-20	18.4B	12-19	17.9B	11.1%	36	7.3%	39
\$10-25B	PPG Industries Inc (232)	12-22	17.7B	12-21	16.8B	12-20	13.8B	12-19	15.1B	5.1%	51	5.2%	46
\$10-25B	Westlake Chemical Corp (269)	12-22	15.8B	12-21	11.8B	12-20	7.5B	12-19	8.1B	34.1%	13	24.6%	13
\$10-25B	Ecolab Inc (298)	12-22	14.2B	12-21	12.7B	12-20	11.8B	12-19	12.6B	11.4%	35	4.1%	49
\$10-25B	DuPont de Nemours, Inc. (317)	12-22	13.0B	12-21	12.6B	12-20	20.4B	12-19	21.5B	3.6%	53	-15.3%	58
\$10-25B	Air Products And Chemicals Inc (324)	09-22	12.7B	09-21	10.3B	09-20	8.9B	09-19	8.9B	23.0%	22	12.4%	25
\$10-25B	International Flavors & Fragrances (337)	12-22	12.4B	12-21	11.7B	12-20	5.1B	12-19	5.1B	6.7%	47	33.9%	6
\$10-25B	Eastman Chemical (384)	12-22	10.6B	12-21	10.5B	12-20	8.5B	12-19	9.3B	1.0%	56	4.4%	48
\$1-10B	Olin Corp (420)	12-22	9.4B	12-21	8.9B	12-20	5.8B	12-19	6.1B	5.2%	50	15.2%	20
\$1-10B	Avantor, Inc. (493)	12-22	7.5B	12-21	7.4B	12-20	6.4B	12-19	6.0B	1.7%	55	7.5%	38
\$1-10B	Albemarle Corp (499)	12-22	7.3B	12-21	3.3B	12-20	3.1B	12-19	3.6B	120.0%	3	26.5%	11
\$1-10B	Chemours Company (532)	12-22	6.8B	12-21	6.3B	12-20	5.0B	12-19	5.5B	7.1%	46	7.1%	40
\$1-10B	RPM International Inc (534)	05-22	6.7B	05-21	6.1B	05-20	5.5B	05-19	5.6B	9.8%	42	6.4%	42
\$1-10B	Trinseo S.A. (663)	12-22	5.0B	12-21	4.8B	12-20	3.0B	12-19	3.8B	2.9%	54	9.5%	31
\$1-10B	Axalta Coating Systems Ltd (671)	12-22	4.9B	12-21	4.4B	12-20	3.7B	12-19	4.5B	10.6%	38	2.9%	52
\$1-10B	Cabot Corp (727)	09-22	4.3B	09-21	3.4B	09-20	2.6B	09-19	3.3B	26.8%	19	8.9%	33
\$1-10B	H. B. Fuller (803)	12-22	3.7B	11-21	3.3B	11-20	2.8B	11-19	2.9B	14.4%	31	8.9%	34
\$1-10B	Avient Corporation (857)	12-22	3.4B	12-21	4.8B	12-20	3.2B	12-19	2.9B	-29.5%	60	5.8%	44
\$1-10B	Stepan (965)	12-22	2.8B	12-21	2.3B	12-20	1.9B	12-19	1.9B	18.2%	26	14.1%	21
\$1-10B	Newmarket Corp (969)	12-22	2.8B	12-21	2.4B	12-20	2.0B	12-19	2.2B	17.3%	29	8.0%	36
\$1-10B	Element Solutions Inc. (1014)	12-22	2.5B	12-21	2.4B	12-20	1.9B	12-19	1.8B	6.2%	49	11.4%	27
\$1-10B	Ashland Global Inc (1039)	09-22	2.4B	09-21	2.1B	09-20	2.3B	09-19	2.5B	13.3%	34	-1.4%	56
\$1-10B	Mativ Holdings Inc. (1107)	12-22	2.2B	12-21	1.4B	12-20	1.1B	12-19	1.0B	50.5%	9	28.1%	8
\$1-10B	Minerals Technologies Inc (1122)	12-22	2.1B	12-21	1.9B	12-20	1.6B	12-19	1.8B	14.4%	30	5.8%	43
\$1-10B	Orion Engineered Carbons S.A. (1151)	12-22	2.0B	12-21	1.5B	12-20	1.1B	12-19	1.5B	31.3%	16	11.1%	28
													-

### Growth Metrics by Company

# **Specialty Chemicals**



[ Companies sorted based on revenue rank within industry | Figs in brackets in Company column refers to revenue rank among all US companies within the dataset ]

		Revenues									YoY Growth		3Y CAGR	
rSegm.	Company	LFY	US\$	LFY-1	US\$	LFY-2	US\$	LFY-3	US\$	%	Rank	%	Rank	
[No of Com	panies Ranked]:										61		60	
\$1-10B	Koppers Holdings Inc (1166)	12-22	2.0B	12-21	1.7B	12-20	1.7B	12-19	1.8B	18.0%	27	3.7%	50	
\$1-10B	Innospec Inc (1175)	12-22	2.0B	12-21	1.5B	12-20	1.2B	12-19	1.5B	32.4%	14	9.0%	32	
\$1-10B	Quaker Chemical Corp (1184)	12-22	1.9B	12-21	1.8B	12-20	1.4B	12-19	1.1B	10.4%	40	19.5%	18	
\$1-10B	Kronos Worldwide Inc (1189)	12-22	1.9B	12-21	1.9B	12-20	1.6B	12-19	1.7B	-0.5%	57	3.7%	51	
\$1-10B	Ingevity Corp (1286)	12-22	1.7B	12-21	1.4B	12-20	1.2B	12-19	1.3B	19.9%	24	8.8%	35	
\$1-10B	Sensient Technologies Corp (1376)	12-22	1.4B	12-21	1.4B	12-20	1.3B	12-19	1.3B	4.1%	52	2.8%	53	
\$1-10B	Alto Ingredients, Inc. (1434)	12-22	1.3B	12-21	1.2B	12-20	897.0M	12-19	1.4B	10.6%	39	-2.1%	57	
\$0.5-1.0B	Balchem Corp (1655)	12-22	942.4M	12-21	799.0M	12-20	703.6M	12-19	643.7M	17.9%	28	13.4%	23	
\$0.5-1.0B	Rex American Resources Corp (1725)	01-23	855.0M	01-22	774.8M	01-21	372.8M	01-20	418.0M	10.4%	41	26.6%	10	
\$0.5-1.0B	Ecovyst Inc. (1749)	12-22	820.2M	12-21	611.2M	12-20	495.9M	12-19	1.6B	34.2%	12	-19.2%	59	
\$0.5-1.0B	Livent Corporation (1758)	12-22	813.2M	12-21	420.4M	12-20	288.2M	12-19	388.4M	93.4%	4	27.6%	9	
\$0.5-1.0B	Hawkins Inc (1788)	04-22	774.5M	03-21	596.9M	03-20	540.2M	03-19	556.3M	29.8%	18	11.5%	26	
\$0.5-1.0B	WD-40 Company (2076)	08-22	518.8M	08-21	488.1M	08-20	408.5M	08-19	423.4M	6.3%	48	6.9%	41	
\$0.1-0.5B	Futurefuel Corp (2267)	12-22	396.0M	12-21	321.4M	12-20	204.5M	12-19	205.2M	23.2%	21	24.2%	15	
\$0.1-0.5B	Core Molding Technologies Inc (2295)	12-22	377.4M	12-21	307.5M	12-20	222.4M	12-19	284.3M	22.7%	23	9.8%	30	
\$0.1-0.5B	Perimeter Solutions, SA (2325)	12-22	360.5M	na	-	na	-	na	=	>9999%	-	>9999%	-	
\$0.1-0.5B	Oil Dri Corporation Of America (2345)	07-22	348.6M	07-21	305.0M	07-20	283.2M	07-19	277.0M	14.3%	32	7.9%	37	
\$0.1-0.5B	Chase Corp (2381)	08-22	325.7M	08-21	293.3M	08-20	261.2M	08-19	281.4M	11.0%	37	4.9%	47	
\$0.1-0.5B	Hudson Technologies Inc (2382)	12-22	325.2M	12-21	192.7M	12-20	147.6M	12-19	162.1M	68.7%	6	25.8%	12	
\$0.1-0.5B	Lake Area Corn Processors LLC (2489)	12-22	282.6M	12-21	259.0M	na	-	na	-	9.1%	44	>9999%	-	
\$0.1-0.5B	Amyris Inc (2519)	12-22	269.8M	12-21	341.8M	12-20	173.1M	12-19	152.6M	-21.1%	59	20.7%	17	
\$0.1-0.5B	Highwater Ethanol LLC (2626)	10-22	221.4M	10-21	158.7M	10-20	97.3M	10-19	97.2M	39.5%	11	31.2%	7	
\$50-100M	Greystone Logistics, Inc. (3178)	05-22	74.2M	05-21	64.9M	05-20	76.2M	05-19	71.1M	14.2%	33	1.4%	55	
\$50-100M	Northern Technologies International (3179)	08-22	74.2M	08-21	56.5M	08-20	47.6M	08-19	55.8M	31.3%	17	9.9%	29	
\$50-100M	Danimer Scientific, Inc. (3355)	12-22	53.2M	12-21	58.7M	12-20	47.3M	12-19	32.3M	-9.4%	58	17.9%	19	
\$10-50M	Nanophase Technologies Corp. (3549)	12-22	37.3M	12-21	29.5M	12-20	17.1M	12-19	12.5M	26.6%	20	43.4%	5	
\$10-50M	Vystar Corp. (3683)	12-21	27.6M	12-20	21.0M	12-19	13.7M	12-18	342.0K	31.8%	15	326.1%	1	

### Growth Metrics by Company

# **Specialty Chemicals**



[ Companies sorted based on revenue rank within industry | Figs in brackets in Company column refers to revenue rank among all US companies within the dataset ]

			Revenues									3Y CAGR	
rSegm.	Company	LFY	US\$	LFY-1	US\$	LFY-2	US\$	LFY-3	US\$	%	Rank	%	Rank
[No of Com	panies Ranked]:										61		60
\$10-50M	Sterling Consolidated Corp (4025)	12-21	10.4M	12-20	8.8M	12-19	9.6M	12-18	7.1M	18.5%	25	13.5%	22
\$1-10M	Starco Brands, Inc. (4104)	12-22	7.8M	12-21	673.3K	12-20	1.4M	12-19	240.3K	1060.3%	1	215.5%	2
\$1-10M	Nocopi Technologies Inc (4216)	12-22	4.6M	12-21	2.0M	12-20	2.7M	12-19	2.5M	137.1%	2	21.9%	16
\$1-10M	Nano Magic Inc (4308)	12-22	2.6M	12-21	5.0M	12-20	4.8M	12-19	2.4M	-48.9%	61	1.9%	54
\$1-10M	C-Bond Systems Inc (4328)	12-22	2.2M	12-21	1.5M	12-20	658.4K	12-19	602.6K	51.2%	8	54.1%	4
\$1-10M	Gevo Inc (4433)	12-22	1.2M	12-21	711.0K	12-20	5.3M	12-19	24.5M	65.3%	7	-63.3%	60
\$1-10M	Senestech Inc (4452)	12-22	1.0M	12-21	576.0K	12-20	258.0K	12-19	143.0K	76.9%	5	91.2%	3
<\$1M	Enerteck Corporation (4650)	12-22	100.3K	12-21	67.1K	12-20	95.5K	12-19	51.8K	49.6%	10	24.4%	14



# Growth Metrics by Industry Methodology, Data Sources, Limitations

#### What is the data source for this report?

The data presented in this report has been curated from income statements that we source from vendors of Financial APIs (FMP, TwelveData) and company filings with exchanges. Further, all calculations are automated using algorithms at the database level.

### Are all listed companies in the US being covered?

Our database currently covers 5175 US headquartered companies including OTC stocks that are actively traded

#### What is your basis for industry classification?

From a industry classification perspective, we have currently used standard industrial classification. Going forward, Aranca will leverage its internal expertise of global markets / industries to build a second-level taxonomy (sub-segments) for different industries. This will make the benchmarking exercise even more relevant and insightful.

#### How frequently are these reports updated?

We will be updating these reports at least once a month, and on a weekly basis during earning's season

#### How accurate is your dataset?

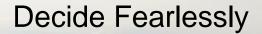
While we have implemented several measures to ensure accuracy of the information provided here, there are chances of errors in 1% of cases. These errors are mainly around filing date mismatches because of changes in accounting period and data missing for some fiscal periods (mainly in case of OTC stocks.

#### What are the terms and conditions relating to use of this dataset and the online dashboard?

The data here can be used for supporting internal business or investment decisions. All information is provided on an 'as-is" and "as-available" basis, and we make no representations or warranties of any kind, express or implied, as to the content or material included on this document or on the website tool. No content may be reproduced, republished, sold, licensed, or otherwise exploited for any commercial purpose whatsoever, without our prior written permission.

#### We would like to report a data error, whom should we contact?

Please write to us at inquiry@aranca.com with details, and we will make the nexcessary corrections at our end.



From startups to the Fortune 500, private equity and global financial firms – Aranca is the trusted research and advisory partner for over 2500 companies



Growth Advisory

Investment Research & Analytics

Valuation & Financial Advisory

Technology Research & Advisory

Procurement & Supply Chain Research



www.aranca.com | inquiry@aranca.com

This material is exclusive property of Aranca. No part of this presentation may be used, shared, modified and/or disseminated without permission. All rights reserved.