# **Growth Dynamics**

# Global Top 100 Global Agricultural Input Companies



An analysis of the revenue growth performance of the world's largest Agricultural Input Companies



# Growth Rate Summary by Revenue Segment

B	Batanat	AOF FOR	\$40.05B	<b>65.40B</b>	\$4.5B	6750M 64B	AF00 75011	<b>*</b> 050 50 <b>011</b>	\$400 OF ON
Parameter	Dataset	\$25-50B	\$10-25B	\$5-10B	\$1-5B	\$750M-\$1B	\$500-750M	\$250-500M	\$100-250M
5Y-CAGR									
- # ranked	96	1	7	4	33	6	17	23	5
- Low	-17.2%	17.9%	-5.3%	3.4%	-17.2%	5.1%	-1.5%	-16.1%	-6.0%
- High	65.2%	17.9%	26.1%	28.1%	51.9%	24.2%	65.2%	56.3%	18.1%
- Average	13.9%	17.9%	10.8%	15.1%	16.7%	12.7%	16.7%	10.3%	6.4%
- Median	11.1%	17.9%	9.9%	14.3%	15.3%	8.6%	12.4%	4.6%	7.0%
- #s, -ve growth	8	0	1	0	2	0	1	3	1
3Y-CAGR									
- # ranked	98	1	7	4	33	7	16	25	5
- Low	-15.3%	34.6%	9.7%	8.9%	-11.2%	5.5%	0.7%	-15.3%	-2.0%
- High	162.7%	34.6%	64.7%	30.2%	86.8%	54.5%	87.4%	162.7%	32.4%
- Average	23.6%	34.6%	28.4%	16.2%	21.8%	29.0%	22.2%	27.0%	13.3%
- Median	14.4%	34.6%	13.7%	12.9%	15.1%	28.6%	17.1%	10.3%	9.0%
- #s, -ve growth	9	0	0	0	5	0	0	2	2
LFY-GR									
- # ranked	100	1	7	4	33	7	17	26	5
- Low	-20.3%	36.7%	11.5%	15.0%	-20.3%	4.0%	-0.1%	2.2%	1.6%
- High	503.1%	36.7%	71.1%	65.6%	239.2%	133.8%	97.3%	503.1%	39.3%
- Avg	49.5%	36.7%	39.2%	31.0%	48.1%	51.0%	28.1%	77.8%	13.5%
- Median	27.4%	36.7%	43.4%	21.7%	29.5%	42.5%	16.4%	30.7%	8.8%
- #s, -ve growth	3	0	0	0	2	0	1	0	0
Avg L4Q-GR									
- # ranked	77	1	7	3	23	4	15	20	4
- Low	77 -18.1%	1 36.7%	7 4.9%	3 15.0%	23 -18.1%	4 34.1%	15 0.4%	20 3.4%	4 12.4%
- Low	-18.1%	36.7%	4.9%	15.0%	-18.1%	34.1%	0.4%	3.4%	12.4%
- Low - High	-18.1% 481.1%	36.7% 36.7%	4.9% 71.1%	15.0% 23.2%	-18.1% 197.7%	34.1% 75.1%	0.4% 156.9%	3.4% 481.1%	12.4% 33.8%

Avg L4Q-GR: Average latest four quarter growth rate as reported, where available | LFY: Latest fiscal year (YoY growth rate) | All growth rates have been calculated on reported currencies



# Revenue Growth Leaderboard: Top & Bottom 10 Companies

Avg L4Q-GR: Average latest four quarter growth rate, where reported | LFY: Latest fiscal year (YoY growth rate)
[Companies highlighted in blue or yellow, figure in the top or bottom companies list in each growth category]

Top 10 Companies: 5Y-CAGR									
Madras Fertilizers Limited  National Fertilizers Limited  Southern Petrochemical Industries Corporation  KG Chemical Corporation  Zhejiang Qianjiang Biochemical Co., Ltd  Rashtriya Chemicals and Fertilizers Limited	Country	rCurr.	Rev. Range	%					
Shandong Lubei Chemical Co., Ltd.	China	CNY	\$500-750M	65.2%					
Madras Fertilizers Limited	India	INR	\$250-500M	56.3%					
National Fertilizers Limited	India	INR	\$1-5B	51.9%					
Southern Petrochemical Industries Corporation	India	INR	\$250-500M	46.6%					
KG Chemical Corporation	S Korea	KRW	\$1-5B	45.5%					
Zhejiang Qianjiang Biochemical Co., Ltd	China	CNY	\$250-500M	44.4%					
Rashtriya Chemicals and Fertilizers Limited	India	INR	\$1-5B	42.7%					
SABIC Agri-Nutrients Company	S Arabia	SAR	\$1-5B	36.5%					
Limin Group Co., Ltd.	China	CNY	\$500-750M	35.1%					
The Fertilisers And Chemicals Travancore Ltd	India	INR	\$500-750M	34.5%					

Southern Petrochemical Industries Corporation India INR \$250-500M 154.2% Chejiang Qianjiang Biochemical Co., Ltd China CNY \$250-500M 131.1% Chandong Lubei Chemical Co., Ltd. China CNY \$500-750M 87.4%					
adras Fertilizers Limited buthern Petrochemical Industries Corporation bejiang Qianjiang Biochemical Co., Ltd bandong Lubei Chemical Co., Ltd. bashtriya Chemicals and Fertilizers Limited bational Fertilizers Limited ballic Agri-Nutrients Company Findustries Holdings, Inc.	Country	rCurr.	Rev. Range	%	
Madras Fertilizers Limited	India	INR	\$250-500M	162.7%	
Southern Petrochemical Industries Corporation	India	INR	\$250-500M	154.2%	
Zhejiang Qianjiang Biochemical Co., Ltd	China	CNY	\$250-500M	131.1%	
Shandong Lubei Chemical Co., Ltd.	China	CNY	\$500-750M	87.4%	
Rashtriya Chemicals and Fertilizers Limited	India	INR	\$1-5B	86.8%	
National Fertilizers Limited	India	INR	\$1-5B	84.2%	
SABIC Agri-Nutrients Company	S Arabia	SAR	\$1-5B	70.8%	
CF Industries Holdings, Inc.	USA	USD	\$10-25B	64.7%	
CVR Partners, LP	USA	USD	\$750M-\$1B	54.5%	
KG Chemical Corporation	S Korea	KRW	\$1-5B	54.4%	

Top 10 Companies: LFY (YoY)										
Company	Country	rCurr.	Rev. Range	%						
Madras Fertilizers Limited	India	INR	\$250-500M	503.1%						
Southern Petrochemical Industries Corporation	India	INR	\$250-500M	487.3%						
Zhejiang Qianjiang Biochemical Co., Ltd	China	CNY	\$250-500M	372.7%						
National Fertilizers Limited	India	INR	\$1-5B	239.2%						
Rashtriya Chemicals and Fertilizers Limited	India	INR	\$1-5B	239.1%						
SABIC Agri-Nutrients Company	S Arabia	SAR	\$1-5B	188.3%						
Paradeep Phosphates Limited	India	INR	\$750M-\$1B	133.8%						
Shandong Hualu-Hengsheng Chemical Co., Ltd.	China	CNY	\$1-5B	103.2%						
The Fertilisers And Chemicals Travancore Ltd	India	INR	\$500-750M	97.3%						
Zangge Mining Company Limited	China	CNY	\$500-750M	90.3%						

Top 10 Companies: Avg L4Q (YoY)									
Company	Country	rCurr.	Rev. Range	%					
Zhejiang Qianjiang Biochemical Co., Ltd	China	CNY	\$250-500M	481.1%					
SABIC Agri-Nutrients Company	S Arabia	SAR	\$1-5B	197.7%					
Zangge Mining Company Limited	China	CNY	\$500-750M	156.9%					
Nagarjuna Fertilizers and Chemicals Limited	India	INR	\$250-500M	141.3%					
Chambal Fertilisers and Chemicals Limited	India	INR	\$1-5B	90.8%					
Grupa Azoty S.A.	Poland	PLN	\$1-5B	90.3%					
Cangzhou Dahua Co., Ltd.	China	CNY	\$250-500M	80.2%					
Grupa Azoty Zaklady Chemiczne Police S.A.	Poland	PLN	\$750M-\$1B	75.1%					
Nanjing Red Sun Co.,Ltd.	China	CNY	\$500-750M	71.7%					
CF Industries Holdings, Inc.	USA	USD	\$10-25B	71.1%					

# Revenue Growth Leaderboard: Top & Bottom 10 Companies

Avg L4Q-GR: Average latest four quarter growth rate, where reported | LFY: Latest fiscal year (YoY growth rate)
[Companies highlighted in blue or yellow, figure in the top or bottom companies list in each growth category]

Bottom 10 Compa	nies: 5Y-CAGR			
arri Agro Chemicals Limited angzhou Dahua Co., Ltd. agarjuna Fertilizers and Chemicals Limited angsu Lanfeng Bio-chemical Co.,Ltd and Industrial Holding Co.,Ltd	Country	rCurr.	Rev. Range	%
Kingenta Ecological Engineering Group Co.	China	CNY	\$1-5B	-17.2%
Zuari Agro Chemicals Limited	India	INR	\$250-500M	-16.1%
Cangzhou Dahua Co., Ltd.	China	CNY	\$250-500M	-14.3%
Nagarjuna Fertilizers and Chemicals Limited	India	INR	\$250-500M	-9.0%
Jiangsu Lanfeng Bio-chemical Co.,Ltd	China	CNY	\$100-250M	-6.0%
Grand Industrial Holding Co.,Ltd	China	CNY	\$10-25B	-5.3%
K+S Aktiengesellschaft	Germany	EUR	\$1-5B	-3.0%
Nanjing Red Sun Co.,Ltd.	China	CNY	\$500-750M	-1.5%
Hokko Chemical Industry Co., Ltd.	Japan	JPY	\$250-500M	0.2%
Kaneko Seeds Co., Ltd.	Japan	JPY	\$500-750M	0.7%

Kingenta Ecological Engineering Group Co.  China CNY \$1-5B -9.2%  Qinghai Salt Lake Industry Co.,Ltd China CNY \$1-5B -9.0%  The Scotts Miracle-Gro Company USA USD \$1-5B -2.5%  Hokko Chemical Industry Co., Ltd. Japan JPY \$250-500M -2.2%  Jiangsu Lanfeng Bio-chemical Co.,Ltd China CNY \$100-250M -2.0%  Sinofert Holdings Limited Hong Kong CNY \$1-5B -0.7%  Intrepid Potash, Inc. USA USD \$100-250M -0.7%				
Company	Country	rCurr.	Rev. Range	%
Kingenta Ecological Engineering Group Co.	China	CNY	\$1-5B	-9.2%
Qinghai Salt Lake Industry Co.,Ltd	China	CNY	\$1-5B	-9.0%
The Scotts Miracle-Gro Company	USA	USD	\$1-5B	-2.5%
Hokko Chemical Industry Co., Ltd.	Japan	JPY	\$250-500M	-2.2%
Jiangsu Lanfeng Bio-chemical Co.,Ltd	China	CNY	\$100-250M	-2.0%
Sinofert Holdings Limited	Hong Kong	CNY	\$1-5B	-0.7%
Intrepid Potash, Inc.	USA	USD	\$100-250M	-0.7%
Nanjing Red Sun Co.,Ltd.	China	CNY	\$500-750M	0.7%
Anhui Huilong Agricultural Means of Prodn Co	China	CNY	\$1-5B	1.2%
Katakura & Co-op Agri Corporation	Japan	JPY	\$250-500M	1.8%

Bottom 10 Compar	nies: LFY (YoY)			
Kingenta Ecological Engineering Group Co.  Kaneko Seeds Co., Ltd.  Jiangsu Fengshan Group Co.,Ltd  Hokko Chemical Industry Co., Ltd.  Shandong Sino-Agri United Biotechnology Co.  Stanley Agriculture Group Co.,Ltd.	Country	rCurr.	Rev. Range	%
The Scotts Miracle-Gro Company	USA	USD	\$1-5B	-20.3%
Kingenta Ecological Engineering Group Co.	China	CNY	\$1-5B	-0.4%
Kaneko Seeds Co., Ltd.	Japan	JPY	\$500-750M	-0.1%
Jiangsu Fengshan Group Co.,Ltd	China	CNY	\$100-250M	1.6%
Hokko Chemical Industry Co., Ltd.	Japan	JPY	\$250-500M	2.2%
Shandong Sino-Agri United Biotechnology Co.	China	CNY	\$250-500M	3.6%
Stanley Agriculture Group Co.,Ltd.	China	CNY	\$750M-\$1B	4.0%
Anhui Sierte Fertilizer industry LTD. ,co	China	CNY	\$500-750M	5.2%
Qinghai Salt Lake Industry Co.,Ltd	China	CNY	\$1-5B	5.4%
Sinofert Holdings Limited	Hong Kong	CNY	\$1-5B	5.9%

Bottom 10 Companies: Avg L4Q (YoY)										
Company	Country	rCurr.	Rev. Range	%						
The Scotts Miracle-Gro Company	USA	USD	\$1-5B	-18.1%						
Kingenta Ecological Engineering Group Co.	China	CNY	\$1-5B	-2.9%						
Hubei Yihua Chemical Industry Co., Ltd.	China	CNY	\$1-5B	-1.3%						
Kaneko Seeds Co., Ltd.	Japan	JPY	\$500-750M	0.4%						
Anhui Huilong Agricultural Means of Prodn Co	China	CNY	\$1-5B	0.5%						
Guizhou Salvage Pharmaceutical Co.,Ltd.	China	CNY	\$250-500M	3.4%						
Jiangsu Huachang Chemical Co., Ltd.	China	CNY	\$1-5B	4.0%						
Grand Industrial Holding Co.,Ltd	China	CNY	\$10-25B	4.9%						
Shenzhen Noposion Agrochemicals Co.,Ltd	China	CNY	\$500-750M	7.1%						
Hokko Chemical Industry Co., Ltd.	Japan	JPY	\$250-500M	9.8%						



Avg L4Q-GR: Average latest four quarter growth rate, where reported | LFY: Latest fiscal year (YoY growth rate)
Companies sorted by revenues in US\$ equivalent | Top 25 companies by rank highlighted in blue | All growth rates have been calculated on reported currencies

				F	Revenues	S	5Y-C	AGR	3Y-C	AGR	LFY	-GR	AvgL4	Q-GR
rSegm.	Company	Country	rCurr.	LFY	US\$	rCurr.	%	Rank	%	Rank	%	Rank	%	Rank
[No of Comp	panies Ranked]:							[ 96 ]		[ 98 ]		[ 100 ]		[77]
\$25-50B	Nutrien Ltd.	Canada	USD	12-22	37.9B	37.9B	17.9%	32	34.6%	20	36.7%	38	36.7%	30
\$10-25B	The Mosaic Company	USA	USD	12-22	19.1B	19.1B	18.8%	29	48.4%	13	54.8%	22	54.8%	16
\$10-25B	E. I. du Pont de Nemours and Company	USA	USD	12-22	17.5B	17.5B	5.1%	71	10.8%	59	11.5%	78	11.5%	65
\$10-25B	Corteva, Inc.	USA	USD	12-22	17.5B	17.5B	5.1%	71	10.8%	59	11.5%	78	11.5%	65
\$10-25B	Yara International ASA	Norway	USD	12-21	16.6B	16.6B	9.9%	52	13.7%	51	43.4%	32	63.1%	13
\$10-25B	Grand Industrial Holding Co.,Ltd	China	CNY	12-21	12.6B	81.6B	-5.3%	91	9.7%	65	38.1%	37	4.9%	70
\$10-25B	CF Industries Holdings, Inc.	USA	USD	12-22	11.2B	11.2B	26.1%	15	64.7%	8	71.1%	12	71.1%	10
\$10-25B	ICL Group Ltd	Israel	USD	12-22	10.0B	10.0B	15.9%	36	40.9%	15	44.0%	30	44.0%	22
\$5-10B	Yunnan Yuntianhua Co., Ltd.	China	CNY	12-21	9.9B	64.1B	3.4%	78	8.9%	70	22.9%	55	21.8%	49
\$5-10B	UPL Limited	India	INR	03-22	6.2B	462.4B	28.1%	11	14.0%	50	20.4%	58	23.2%	45
\$5-10B	FMC Corporation	USA	USD	12-22	5.8B	5.8B	5.3%	70	11.8%	57	15.0%	72	15.0%	58
\$5-10B	PhosAgro, PJSC	Russia	RUB	12-21	5.7B	420.5B	23.4%	22	30.2%	27	65.6%	14	-	-
\$1-5B	ADAMA Ltd.	China	CNY	12-21	4.8B	31.0B	6.8%	61	6.1%	76	9.1%	83	21.9%	48
\$1-5B	KG Chemical Corporation	S Korea	KRW	12-21	4.3B	4.9T	45.5%	5	54.4%	10	33.8%	42	24.6%	40
\$1-5B	Shandong Hualu-Hengsheng Chemical Co., Ltd.	China	CNY	12-21	4.1B	26.6B	26.5%	14	37.0%	19	103.2%	8	40.9%	26
\$1-5B	Grupa Azoty S.A.	Poland	PLN	12-21	4.0B	15.9B	13.4%	40	18.6%	38	51.1%	26	90.3%	6
\$1-5B	The Scotts Miracle-Gro Company	USA	USD	09-22	3.9B	3.9B	10.2%	50	-2.5%	94	-20.3%	100	-18.1%	77
\$1-5B	K+S Aktiengesellschaft	Germany	EUR	12-21	3.8B	3.2B	-3.0%	90	-11.2%	97	32.1%	46	-	-
\$1-5B	Sinofert Holdings Limited	Hong Kong	CNY	12-21	3.5B	22.6B	6.4%	64	-0.7%	91	5.9%	91	-	-
\$1-5B	Anhui Huilong Agricultural Means of Prodn Co	China	CNY	12-21	3.0B	19.1B	7.4%	58	1.2%	88	18.5%	62	0.5%	73
\$1-5B	Zhejiang Xinan Chemical Industrial Group Co	China	CNY	12-21	2.9B	19.0B	27.1%	13	31.6%	25	51.6%	25	38.3%	28
\$1-5B	Hubei Yihua Chemical Industry Co., Ltd.	China	CNY	12-21	2.9B	18.5B	11.6%	46	12.5%	55	34.3%	40	-1.3%	75
\$1-5B	Nufarm Limited	Australia	AUD	09-22	2.7B	3.8B	3.3%	80	15.1%	46	17.3%	63	-	-
\$1-5B	China XLX Fertiliser Ltd.	China	CNY	12-21	2.6B	16.8B	22.1%	23	37.2%	18	61.0%	17	-	-
\$1-5B	Coromandel International Limited	India	INR	03-22	2.6B	191.1B	23.4%	21	39.2%	16	76.3%	11	-	-



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Companies sorted by revenues in US\$ equivalent | Top 25 companies by rank highlighted in blue | All growth rates have been calculated on reported currencies

[No of Compan	Company nies Ranked]: SABIC Agri-Nutrients Company Tessenderlo Group NV	Country S Arabia	rCurr.	LFY	US\$	rCurr.	%	Rank	%	Rank	%	Rank	%	Rank
	SABIC Agri-Nutrients Company	S Arabia								- · · · · · · · · · · · · · · · · · · ·		IVALIA		- IVAIIIV
\$1-5B		S Arabia						[ 96 ]		[ 98 ]		[ 100 ]		[77]
	Tessenderlo Group NV		SAR	12-21	2.6B	9.6B	36.5%	8	70.8%	7	188.3%	6	197.7%	2
\$1-5B		Belgium	EUR	12-21	2.5B	2.1B	5.9%	67	9.3%	66	19.8%	60	-	-
\$1-5B	Chengdu Wintrue Holding Co., Ltd.	China	CNY	12-21	2.3B	14.9B	17.8%	33	31.4%	26	62.7%	16	59.0%	14
\$1-5B	Qinghai Salt Lake Industry Co.,Ltd	China	CNY	12-21	2.3B	14.8B	6.0%	66	-9.0%	95	5.4%	92	-	-
\$1-5B	Chambal Fertilisers and Chemicals Limited	India	INR	03-22	2.2B	160.7B	20.8%	26	14.7%	49	26.3%	52	90.8%	5
\$1-5B	National Fertilizers Limited	India	INR	03-22	2.1B	158.6B	51.9%	3	84.2%	6	239.2%	4	-	-
\$1-5B	China BlueChemical Ltd.	China	CNY	12-21	2.1B	13.4B	8.1%	56	11.1%	58	28.6%	49	-	-
\$1-5B	Guangdong Tianhe Agricultural Means of Prod	China	CNY	12-21	2.0B	13.0B	21.9%	25	20.1%	37	29.5%	48	34.0%	33
\$1-5B	Jiangsu Yangnong Chemical Co., Ltd.	China	CNY	12-21	1.8B	11.8B	27.8%	12	16.7%	43	20.4%	57	41.3%	25
\$1-5B	Xinyangfeng Agricultural Technology Co., Ltd.	China	CNY	12-21	1.8B	11.8B	6.9%	60	12.5%	54	17.2%	65	28.0%	37
\$1-5B	Rashtriya Chemicals and Fertilizers Limited	India	INR	03-22	1.7B	128.1B	42.7%	7	86.8%	5	239.1%	5	-	-
\$1-5B	Jiangsu Huachang Chemical Co., Ltd.	China	CNY	12-21	1.5B	9.4B	15.3%	38	22.1%	36	54.3%	24	4.0%	71
\$1-5B	Kingenta Ecological Engineering Group Co.	China	CNY	12-21	1.4B	9.3B	-17.2%	96	-9.2%	96	-0.4%	99	-2.9%	76
\$1-5B	Sino-Agri Leading Biosciences Co.,Ltd	China	CNY	12-21	1.4B	8.8B	26.0%	16	42.5%	14	32.8%	44	23.5%	44
\$1-5B	Namhae Chemical Corporation	S Korea	KRW	12-21	1.3B	1.5T	6.6%	62	10.6%	63	43.8%	31	67.9%	12
\$1-5B	Gujarat State Fertilizers & Chemicals Limited	India	INR	03-22	1.2B	90.8B	9.7%	53	7.9%	72	19.0%	61	25.3%	38
\$1-5B	Kumiai Chemical Industry Co., Ltd.	Japan	JPY	10-21	1.1B	118.2B	11.0%	49	6.9%	74	10.2%	81	17.0%	54
\$1-5B	Sichuan Lutianhua Company Limited By Shares	China	CNY	12-21	1.0B	6.8B	16.0%	35	10.7%	62	20.2%	59	11.9%	64
\$1-5B	Lier Chemical Co.,LTD.	China	CNY	12-21	1.0B	6.5B	20.5%	27	24.9%	34	30.7%	47	69.1%	11
\$1-5B	Nantong Jiangshan Agrochemical & Chemicals	China	CNY	12-21	1.0B	6.5B	15.5%	37	16.5%	44	26.6%	51	43.0%	23
\$750M-\$1B	Stanley Agriculture Group Co.,Ltd.	China	CNY	12-21	998.0M	6.4B	5.1%	73	5.5%	78	4.0%	94	34.1%	32
\$750M-\$1B	Anhui Liuguo Chemical Co., Ltd.	China	CNY	12-21	928.0M	6.0B	5.9%	68	17.2%	41	24.1%	54	40.5%	27
\$750M-\$1B	Wynnstay Group Plc	UK	GBP	10-22	897.7M	713.0M	11.4%	47	28.6%	29	42.5%	33	-	-
\$750M-\$1B	Paradeep Phosphates Limited	India	INR	03-21	893.0M	66.4B	-	-	48.5%	12	133.8%	7	-	-
\$750M-\$1B	Anhui Guangxin Agrochemical Co., Ltd.	China	CNY	12-21	860.6M	5.5B	24.0%	18	33.6%	23	63.1%	15	-	-



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				Revenues			5Y-CAGR		3Y-CAGR		LFY-GR		AvgL4Q-GR	
rSegm.	Company	Country	rCurr.	LFY	US\$	rCurr.	%	Rank	%	Rank	%	Rank	%	Rank
[No of Companies Ranked]:						[ 96 ]		[ 98 ]		[ 100 ]		[77]		
\$750M-\$1B	CVR Partners, LP	USA	USD	12-22	835.6M	835.6M	24.2%	17	54.5%	9	56.9%	20	56.9%	15
\$750M-\$1B	Grupa Azoty Zaklady Chemiczne Police S.A.	Poland	PLN	12-21	804.6M	3.2B	5.5%	69	15.1%	47	32.6%	45	75.1%	8
\$500-750M	Limin Group Co., Ltd.	China	CNY	12-21	734.6M	4.7B	35.1%	9	29.3%	28	8.0%	87	13.0%	61
\$500-750M	Nihon Nohyaku Co., Ltd.	Japan	JPY	03-22	728.4M	81.9B	7.6%	57	-	-	14.5%	75	19.3%	51
\$500-750M	Nanjing Red Sun Co.,Ltd.	China	CNY	12-21	726.2M	4.7B	-1.5%	89	0.7%	89	16.4%	69	71.7%	9
\$500-750M	PI Industries Limited	India	INR	03-22	711.2M	53.0B	24.0%	19	26.6%	31	17.2%	64	25.3%	39
\$500-750M	Shandong Lubei Chemical Co., Ltd.	China	CNY	12-21	702.5M	4.5B	65.2%	1	87.4%	4	54.6%	23	36.9%	29
\$500-750M	Shenzhen Noposion Agrochemicals Co.,Ltd	China	CNY	12-21	697.9M	4.5B	12.4%	43	5.3%	79	8.9%	84	7.1%	69
\$500-750M	Sinon Corporation	Taiwan	TWD	12-21	668.5M	18.6B	1.9%	83	4.5%	80	6.6%	90	23.8%	41
\$500-750M	Bayer CropScience Limited	India	INR	03-22	635.4M	47.3B	16.0%	34	16.0%	45	14.3%	76	16.7%	55
\$500-750M	Sichuan Meifeng Chemical Industry Co., Ltd.	China	CNY	12-21	634.4M	4.1B	12.8%	42	18.2%	40	40.5%	35	32.3%	35
\$500-750M	Anhui Sierte Fertilizer industry LTD. ,co	China	CNY	12-21	618.7M	4.0B	11.3%	48	15.0%	48	5.2%	93	13.3%	60
\$500-750M	The Fertilisers And Chemicals Travancore Ltd	India	INR	03-22	593.8M	44.2B	34.5%	10	52.4%	11	97.3%	9	-	-
\$500-750M	South Dakota Soybean Processors, LLC	USA	USD	12-21	590.2M	590.2M	12.0%	44	26.1%	32	42.2%	34	-	-
\$500-750M	Jiangsu Changqing Agrochemical Co., Ltd.	China	CNY	12-21	583.8M	3.8B	13.8%	39	5.6%	77	25.1%	53	34.9%	31
\$500-750M	Hailir Pesticides and Chemicals Group Co.	China	CNY	12-21	573.6M	3.7B	23.5%	20	22.5%	35	14.6%	74	51.9%	20
\$500-750M	Zangge Mining Company Limited	China	CNY	12-21	561.7M	3.6B	3.4%	79	34.0%	21	90.3%	10	156.9%	3
\$500-750M	American Vanguard Corporation	USA	USD	12-21	556.9M	556.9M	11.9%	45	9.1%	67	21.4%	56	12.9%	62
\$500-750M	Kaneko Seeds Co., Ltd.	Japan	JPY	05-22	525.4M	60.7B	0.7%	87	2.1%	86	-0.1%	98	0.4%	74
\$250-500M	Taiwan Fertilizer Co., Ltd.	Taiwan	TWD	12-21	489.7M	13.7B	4.0%	77	2.9%	85	34.3%	41	53.7%	18
\$250-500M	Zuari Agro Chemicals Limited	India	INR	03-22	481.8M	35.9B	-16.1%	95	-15.3%	98	49.4%	27	-	-
\$250-500M	Sharda Cropchem Limited	India	INR	03-22	480.4M	35.8B	20.3%	28	33.8%	22	49.4%	28	23.6%	42
\$250-500M	Fumakilla Limited	Japan	JPY	03-22	468.9M	52.7B	2.6%	82	8.9%	71	8.7%	86	17.8%	53
\$250-500M	Hunan Haili Chemical Industry Co., Ltd.	China	CNY	12-21	419.0M	2.7B	22.0%	24	12.1%	56	33.4%	43	47.9%	21
\$250-500M	Itafos Inc.	USA	USD	12-21	413.2M	413.2M	-	-	10.3%	64	58.8%	19	54.7%	17



Avg L4Q-GR: Average latest four quarter growth rate, where reported | LFY: Latest fiscal year (YoY growth rate)
Companies sorted by revenues in US\$ equivalent | Top 25 companies by rank highlighted in blue | All growth rates have been calculated on reported currencies

				Revenues			5Y-CAGR		3Y-CAGR		LFY-GR		AvgL4Q-GR	
rSegm.	Company	Country	rCurr.	LFY	US\$	rCurr.	%	Rank	%	Rank	%	Rank	%	Rank
[No of Companies Ranked]:							[ 96 ]		[ 98 ]		[ 100 ]		[ 77 ]	
\$250-500M	Sumitomo Chemical India Limited	India	INR	03-22	411.3M	30.6B	12.8%	41	13.1%	52	16.6%	68	20.9%	50
\$250-500M	Mangalore Chemicals & Fertilizers Limited	India	INR	03-22	388.6M	29.0B	1.9%	84	3.4%	84	35.1%	39	15.3%	57
\$250-500M	Shenzhen Batian Ecotypic Engineering Co.	China	CNY	12-21	385.4M	2.5B	4.6%	76	4.4%	81	16.9%	67	22.3%	47
\$250-500M	Rotam Global AgroSciences Limited	Hong Kong	TWD	12-21	380.0M	10.6B	2.6%	81	12.6%	53	14.9%	73	-	-
\$250-500M	Thai Central Chemical Public Company Limited	Thailand	THB	12-21	378.4M	12.1B	1.2%	85	17.1%	42	28.1%	50	15.5%	56
\$250-500M	Cangzhou Dahua Co., Ltd.	China	CNY	12-21	370.2M	2.4B	-14.3%	94	6.5%	75	44.4%	29	80.2%	7
\$250-500M	Hokko Chemical Industry Co., Ltd.	Japan	JPY	11-21	368.3M	40.1B	0.2%	88	-2.2%	93	2.2%	96	9.8%	68
\$250-500M	Amir Marketing and Investments in Agriculture	Israel	ILS	12-21	366.2M	1.2B	6.3%	65	10.8%	61	17.2%	66	10.6%	67
\$250-500M	Nagarjuna Fertilizers and Chemicals Limited	India	INR	03-22	361.3M	26.9B	-9.0%	93	25.7%	33	71.0%	13	141.3%	4
\$250-500M	Rallis India Limited	India	INR	03-22	349.5M	26.0B	10.1%	51	7.9%	73	7.6%	88	15.0%	59
\$250-500M	Katakura & Co-op Agri Corporation	Japan	JPY	03-22	346.5M	39.0B	1.1%	86	1.8%	87	9.9%	82	23.1%	46
\$250-500M	ShanDong Cynda Chemical Co.,Ltd	China	CNY	12-21	341.5M	2.2B	18.4%	30	18.3%	39	16.2%	70	52.4%	19
\$250-500M	Guizhou Salvage Pharmaceutical Co.,Ltd.	China	CNY	12-21	338.3M	2.2B	6.5%	63	3.8%	82	13.2%	77	3.4%	72
\$250-500M	Meghmani Organics Limited	India	INR	03-22	335.3M	25.0B	-	-	-	-	55.0%	21	-	-
\$250-500M	Bioceres Crop Solutions Corp.	Argentina	USD	06-22	328.5M	328.5M	-	-	38.0%	17	58.9%	18	42.3%	24
\$250-500M	Zhejiang Qianjiang Biochemical Co., Ltd	China	CNY	12-21	314.9M	2.0B	44.4%	6	131.1%	3	372.7%	3	481.1%	1
\$250-500M	Madras Fertilizers Limited	India	INR	03-22	309.0M	23.0B	56.3%	2	162.7%	1	503.1%	1	-	-
\$250-500M	Rosier SA	Belgium	EUR	12-21	276.5M	233.8M	4.6%	75	3.5%	83	15.4%	71	-	-
\$250-500M	Shandong Sino-Agri United Biotechnology Co.	China	CNY	12-21	252.0M	1.6B	9.7%	54	9.0%	68	3.6%	95	23.6%	43
\$250-500M	Southern Petrochemical Industries Corporation	India	INR	03-22	250.3M	18.6B	46.6%	4	154.2%	2	487.3%	2	-	-
\$100-250M	Kyung Nong Corporation	S Korea	KRW	12-21	236.1M	270.3B	7.0%	59	9.0%	69	8.8%	85	29.1%	36
\$100-250M	Jiangsu Fengshan Group Co.,Ltd	China	CNY	12-21	235.4M	1.5B	4.8%	74	32.4%	24	1.6%	97	12.4%	63
\$100-250M	Jiangsu Lanfeng Bio-chemical Co.,Ltd	China	CNY	12-21	223.9M	1.4B	-6.0%	92	-2.0%	92	7.6%	89	18.4%	52
\$100-250M	NACL Industries Limited	India	INR	03-22	220.1M	16.4B	18.1%	31	27.9%	30	39.3%	36	-	-
\$100-250M	Intrepid Potash, Inc.	USA	USD	12-21	217.2M	217.2M	8.3%	55	-0.7%	90	10.3%	80	33.8%	34



# Methodology, Data Sources, Limitations

#### What is the data source for this report?

This report has been compiled from our online analytical tool, <u>Global Public Companies - Revenue Dashboard (aranca.com</u>). Data for this analytical tool in turn has been curated from income statements that we source from a vendor of Financial APIs, and supplemented with inputs from company filings, where required.

### Does the Revenue and Rankings dashboard cover all publicly-traded companies?

We estimate our coverage to currently be in the range of 95%, with data on some frontier markets being the main gap. Our ende avor is to reach a 99% coverage level as soon as possible. To that extent, we acknowledge that we may have missed out on one or two companies of interest to you in a particular industry or country.

#### What is your basis of segmentation or classification?

From a segmentation perspective, we have currently used standard industrial classification and HQ country as filters. Going forward, Aranca will leverage its extensive internal expertise of global markets / industries to build its own taxonomy (sub-segments) for different industries. This will make the benchmarking exercise even more relevant and insightful.

#### How frequently are these reports updated?

We will be updating these reports once a fortnight to ensure that latest filings from across the globe are captured as frequently as possible.

#### Have been growth rates been calculated based on reported currency?

All growth rates presented in this report have been calculated based on reported currency, unless otherwise specified. US\$ equivalent revenues, calculated from time-series exchange rate data, have been used to rank companies based on sales

### How accurate is your dataset?

While we have implemented several measures to ensure accuracy of the information provided here, there are chances of errors in 1% of cases. These errors are mainly around filing date mismatches, reporting currency and data missing for some quarters.

#### What are the terms and conditions relating to use of this dataset and the online dashboard?

The data here can be used for supporting internal business or investment decisions. All information is provided on an 'as-is" and "as-available" basis, and we make no representations or warranties of any kind, express or implied, as to the content or material included on this document or on the website tool. No content may be reproduced, republished, sold, licensed, or otherwise exploited for any commercial purpose whatsoever, without our prior written permission.

#### Where can we get more information on a company or industry?

You can leverage our online analytical tool, Global Public Companies - Revenue Dashboard (aranca.com), for more information on over 27,500 global companies



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