

INTELLOTRACKER

Hydrogen Utilization

April 2023



ARANCA'S QUARTERLY SECTORIAL UPDATE ACROSS FOUR DIMENSIONS....

Developments **Dynamics** Technology updates Company expansions New entrants/ models Competitor tracking start-ups Disruptive innovations • Company financials Supply chain New product Under-research Other initiatives 01 activities launches technologies New business Product USPs 4D's Drivers Diversification Product ratings Government policies Mergers & Licensing activities & regulations acquisitions Influencers Exploring alternate 04 Litigations VC investments Other details applications Customer Insights Company collaborations





Source: The Driven Newspaper

	DYNAMI	CS
Supply Chain Activities	MITSUBISHI	Mitsubishi Power has begun providing ENEOS Corporation with an energy balance optimization service to realize efficient utilization of hydrogen in the petroleum refining process. Source: Company Website
Supply Chain Activities	KİÜÑ	Kion Group is diving deeper into hydrogen propulsion to power its equipment. It will invest approximately \$11.7 million in the technology to develop and produce its own fuel cell systems for lift trucks. Source: Newspaper
Supply Chain Activities	TotalEnergies Air Liquide	Total Energies and Air Liquide are creating a joint venture to develop a major network of hydrogen stations, geared towards heavy duty vehicles on major European road corridors. Source: Petrol Plaza Newspaper



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Merger & Acquisitions	Э≡ЅТР∆ТН	The merger of Bestpath with Aquaron will enable Bestpath to accelerate its growth strategy, expand market presence and enhance its ability to deliver comprehensive solutions in the hydrogen fuel cell powered vehicle market. Source: FuelCell Works News
Merger & Acquisitions	HE HOLDEN	RONN Motor Group would go public through a reverse triangular merger with Lee Pharmaceuticals. The reverse merger will allow RONN Motor to strengthen its presence in the zero-emission hydrogen powered vehicle industry and expand the company globally. Source: <u>Cision PR Newswire</u>
Company Collaboration	Universal Hydrogen	Universal Hydrogen has formed a collaboration with - Sojitz Corporation, Mitsubishi., and an undisclosed Japanese partner - to develop green hydrogen supply and logistics solution to enable Japanese airlines to scale their utilization of hydrogen-powered aircraft. Source: Businesswire Newspaper
Company Collaboration	Eligroup	EH Group has signed a MoU with Sanam to develop large stationary power fuel cell solutions. The initial focus is on potential application of EHG's systems in Snam's construction sites. Source: Hydrogen Central
Company Collaboration	equinor RWE	Equinor and RWE are collaborating to build several new gas power plants that will eventually be run on hydrogen made using renewable energy. Source: Financial Times



DRIVERS



Government Policies	The Union Cabinet in India has approved National Green Hydrogen Mission with an initial outlay of Rs.19,744 crore which inc Rs.17,490 crore for SIGHT program, Rs.1,466 crore for pilot projects, Rs.400 crore for R&D, and Rs. 388 crores for other comports Source: Government Press Release	
Government Policies	The Biden-Harris Administration, through the U.S. Department of Energy (DOE), announced the availability of \$750 million for residuely reduce the cost of clean hydrogen. Source: Government Energy Website	earch,
Government Policies	The EU has set new binding targets for green hydrogen use in industry and transport by 2030. At least 42% of all H2 used in inmust be renewable by 2030. Source: Hydrogen Insight	dustry
Government Policies	EU institutions reached a deal over legislation for Europe's developing hydrogen-powered transport sector which makes the constr of one gaseous hydrogen refueling station mandatory for every 200km of the Trans-European Transport Network (TEN-T) by 20 Source: Power Technology Newspaper	
Government Policies	The legislative changes proposed in the Gas Supply and Other Legislation (Hydrogen Industry Development) Amendment Bil sought to provide a clear regulatory framework for the development, production, and distribution of renewable hydrogen in Queen Source: Lexology	

SOLUTION PORTFOLIO – TECHNOLOGY RESEARCH & ADVISORY

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IP Strategy	Technology Intelligence	Growth & Strategy
How best can we proactively manage and monetise our technical knowhow / intellectual property?	How best can we keep abreast of technology trends, competitor activity and headwinds / tailwinds in our domain?	Which technologies do we invest in? How do we ensure quick wins? Speed to market?
■ IP Portfolio Analysis	 Competitor Benchmarking 	 R&D Strategy Roadmaps
■ IP Monetisation	 Tech / IP Landscapes 	 Technology Scouting
 IP Valuation 	 Technology Watch 	Open Innovation
 Prior Art Searches 	 Market Analysis / Trends 	 Product Development









