Special Report

US Regional Banks' Crisis is Far From Over





Contents

Key Takeaways	02
Risk Map of US Regional Banks	03
What Led to the Crisis?	04
Deposit Trends of Regional Banks	05
Liquidity Stress	06
About Aranca	07
List of Contacts	08



Key Takeaways

Underlying problems continue to persist

Valuation losses on fixed-income investments due to rising interest rates, increased funding costs, and high levels of uninsured deposits led to the US regional banking crisis. As a result, most of these banks have seen significant deposit outflows amid the sudden loss of confidence in the banking system. Thus, the deposit base of regional banks has shrunk and become less sticky.

Liquidity remains tight

The crisis aggravated the liquidity problem that the regional banks were already facing. Borrowings from the Federal Home Loan Banks (FHLB) have reached an all-time high, surpassing levels seen during the global financial crisis in 2008. Banks are also extensively using the Bank Term Funding Program (BTFP) facility that was launched during the SVB collapse to help banks create an additional source of liquidity against high-quality securities. The high utilization of these funding resources indicates banks are in extreme need of liquidity.

Heavy exposure to CRE

US regional banks have actively expanded their commercial real estate (CRE) loan book to support growth. Most banks have more than 25% of loan exposure to CRE, much higher than the average 11% of the big four US banks. The CRE sector is facing significant headwinds from reduced property valuations, increased refinancing risk, and softening of rents as the shift to work from home has affected demand for office space.



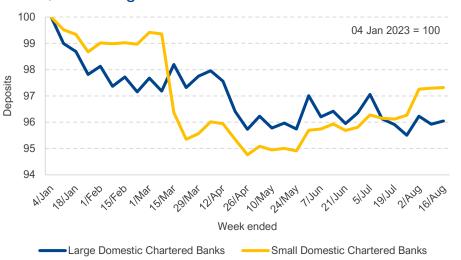
Risk Map of US Regional Banks

Data as of 2Q'23 Currency: USD mn	Domicile	Total Assets	Unrealized Gains/(Losses) on AFS / Tangible Equity	Unrealized Gains/(Losses) on HTM / Tangible Equity	Deposits Growth (2Q'23 / 4Q'22)	Uninsured Deposits/ Total Deposits	CRE Loans / Gross Loans	
U.S. Bancorp	Minnesota	680,825	-28%	-39%	-1%	50%	14%	24%
Truist Financial	North Carolina	554,549	-46%	-38%	-2%	43%	9%	18%
Capital One Financial	Virginia	467,800	-26%	0%	3%	21%	12%	10%
Citizens Financial Group	Rhode Island	223,066	-18%	-6%	-2%	30%	19%	21%
M&T Bank	New York	207,672	-3%	-8%	-1%	41%	33%	11%
Fifth Third	Ohio	207,276	-57%	0%	0%	40%	9%	15%
Ally Financial	Michigan	197,241	-50%	-2%	1%	7%	4%	NA
KeyCorp	Ohio	195,037	-73%	-7%	2%	42%	16%	6%
Huntington Bancshares	Ohio	188,505	-36%	-22%	0%	29%	11%	15%
Regions Financial	Alabama	155,656	-37%	0%	-4%	37%	16%	11%
Comerica	Texas	90,761	-56%	0%	-8%	48%	15%	7%
First Horizon	Tennessee	85,071	-19%	-3%	3%	39%	23%	21%
Webster Financial	Connecticut	74,038	-17%	-17%	9%	36%	40%	6%
East West Bancorp	California	68,533	-14%	-9%	-1%	46%	40%	12%
Western Alliance	Arizona	68,160	-18%	-4%	-5%	23%	21%	23%
BOK Financial	Oklahoma	49,238	-24%	-5%	-3%	57%	21%	20%
Cadence Bank	Mississippi	48,839	-53%	0%	-1%	39%	29%	8%
Cullen Frost	Texas	48,597	-63%	-7%	-7%	51%	39%	NA
F.N.B. Corporation	Pennsylvania	44,778	-11%	-13%	-3%	23%	38%	22%
Prosperity Bancshares	Texas	39,905	0%	-44%	-4%	30%	26%	14%
BankUnited	Florida	35,871	-25%	0%	-6%	46%	29%	32%
Commerce Bancshares	Missouri	32,831	-56%	0%	-1%	40%	21%	3%
Medi	Median		-27%	-6%	-1%	40%	21%	15%

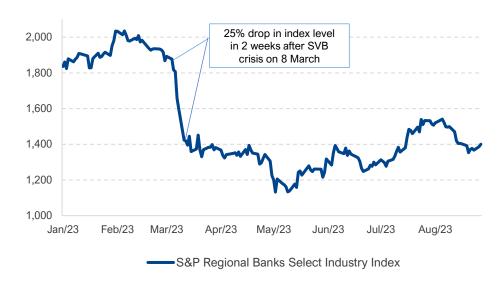
Source: Company filings

The crisis of confidence in regional banks led to significant deposits outflow

Small banks saw drastic drop in deposits during SVB crisis, while large banks benefited



US banks' share prices yet to reach pre-SVB crisis levels

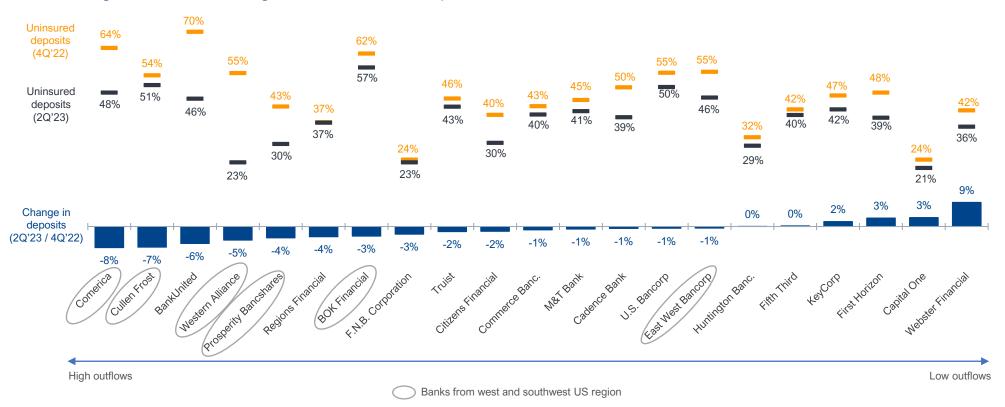


- What led to the crisis?: Regional banks' crisis was fueled by multiple factors including a rapid rise in interest rates (leading to substantial market value losses on treasury bonds and other fixed-income investments held by regional banks), high levels of uninsured deposits, and lax supervision by the Federal Reserve for small regional banks.
- Impact: The crisis led to an outflow of deposits from regional banks to large domestic banks and capital markets, particularly deposits beyond the Federal Deposit Insurance Corporation (FDIC) insurance limit of USD 250,000.
- Current context: In August 2023, small domestic chartered banks' deposits increased as the dust from the crisis settled, and a from wide array of support initiatives rolled out by the FDIC and Federal Reserve, including guarantees on all deposits of failed institutions and emergency liquidity measures.



Uninsured Deposits Remained High For Some Banks Despite Large Deposits Withdrawal

Most regional banks saw significant decline in deposits

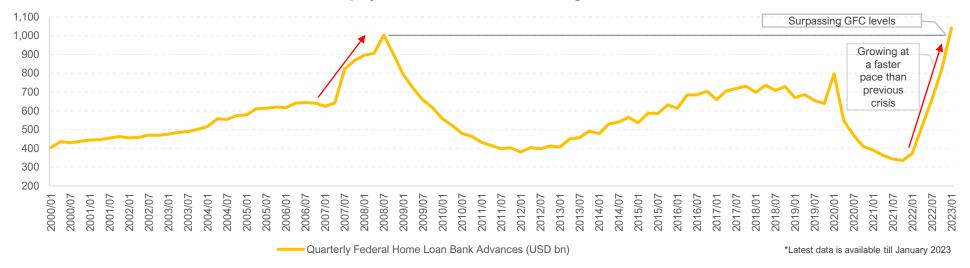


- Majority of the banks from the western region, especially California where the Silicon Valley is located, and the southwest region witnessed high deposit withdrawals.
- As customers withdrew their deposits, the share of uninsured deposits to total deposits declined for all banks, but remained high for some banks.



Regional banks were already facing liquidity problem

FHLB advances* to banks increased abruptly and reached all-time high



Banks increasingly tapping into BTFP funding to meet liquidity



—Advances under Bank Term Funding Program (USD bn)







500+

Strong, professional team across multi-disciplinary domains

2500+

Global clients

120+

Sectors and sub-sectors researched by our analysts

80+

Countries where we have delivered projects

ABOUT ARANCA



Growth Advisory

CXOs in Strategy, SBUs, Sales, Marketing, CI/MI, Innovation



Technology | IP Research & Advisory

R&D, Tech Scouting, Open Innovation, IP Teams, Product Development



Valuation & Financial Advisory

CFOs in Start-ups, PE/VC Firms, Corporate M&A Teams, Mid-market Companies



Investment Research & Analytics

Brokerage, Hedge Funds, IRPs, I-Banks, AMCs, Investor Relations



Connect with our Team



Ashwinikumar Dole

Associate Vice President, Investment Research

+91 22 3937 9999 ashwinikumar.dole@aranca.com



Dhaval Champaneri, CFA

Senior Analyst, Investment Research

+91 22 3937 9999 dhaval.champaneri@aranca.com





Decide Fearlessly

From startups to the Fortune 500, private equity and global financial firms, Aranca is the trusted research and advisory partner for over 2500 companies





This material is exclusive property of Aranca. No part of this presentation may be used, shared, modified and/or disseminated without permission.

All rights reserved.