

Special Report

# AI-Driven Excellence in Real Estate

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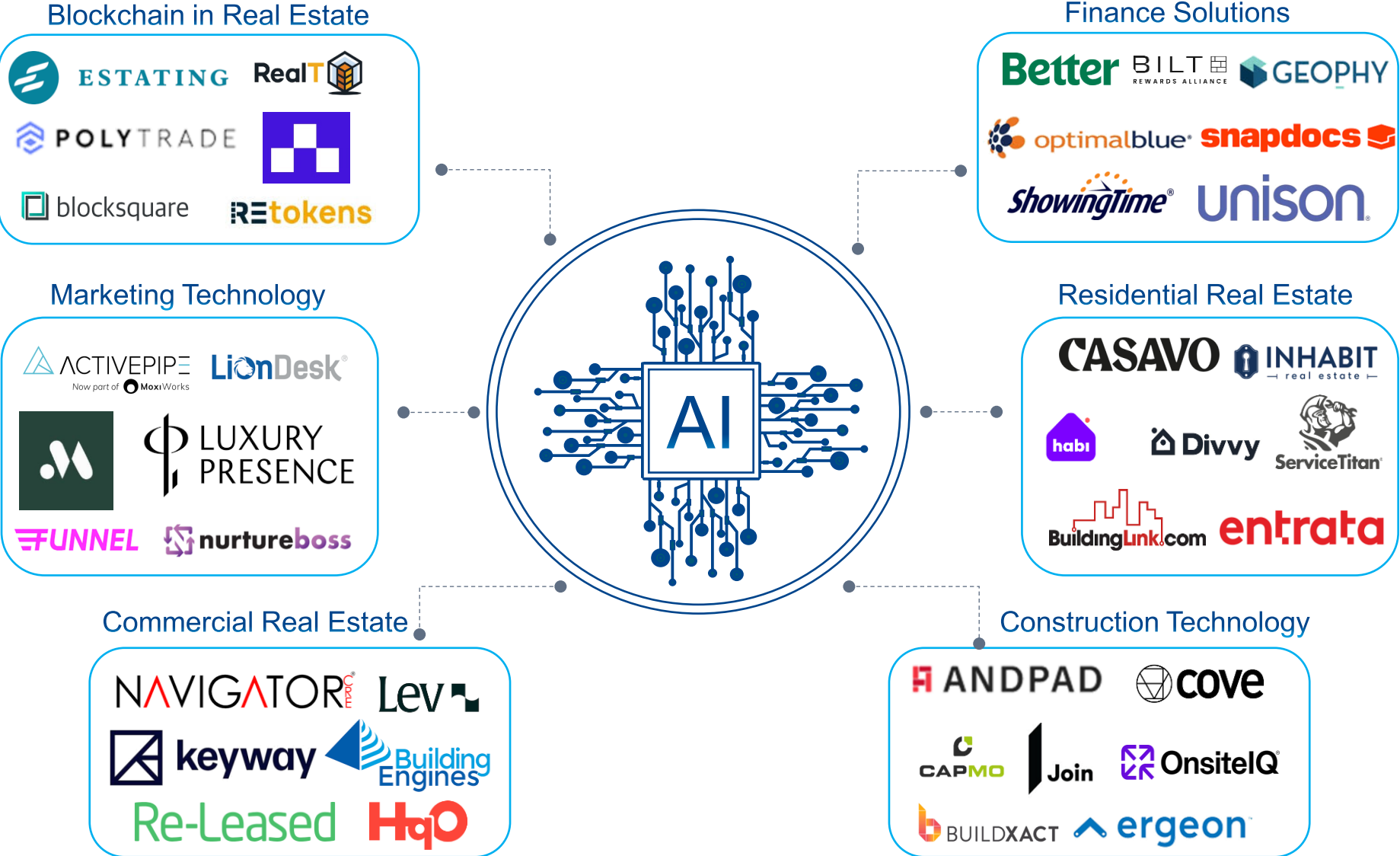


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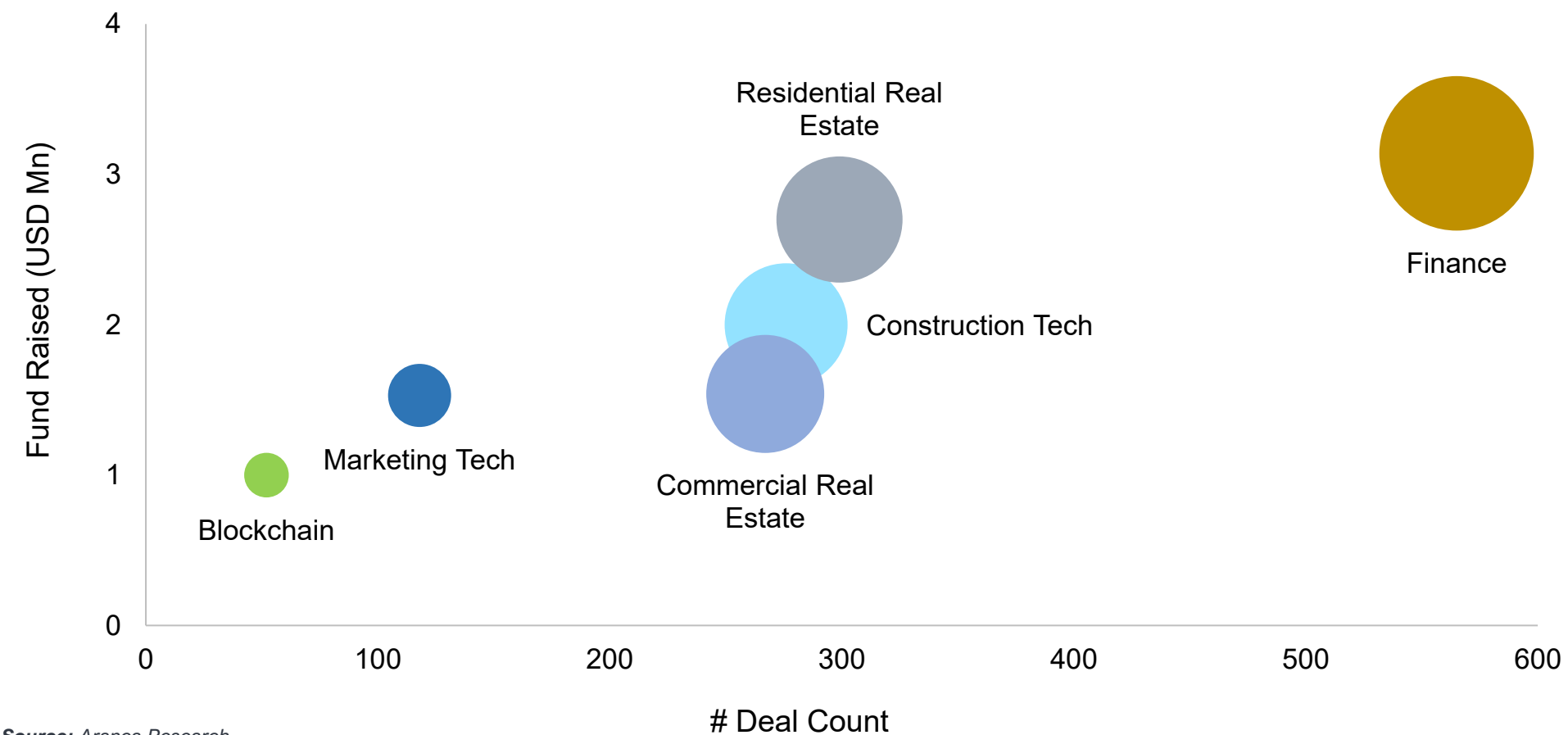
# AI and Digital Tools are Transforming Real Estate Market Dynamics from Finance Solutions to Marketing Requirements and Beyond



Source: Aranca Research











# Investor Interest in AI Applications for Construction Planning and Risk Assessment Grows, Despite Smaller Ticket Sizes

The implementation of AI in the real estate market investment landscape suggests a strategic shift from traditional asset-heavy models to AI-enabled service layers. Investors are prioritising companies that enhance decision-making, reduce operational costs, and improve customer experience through artificial intelligence.





Source: Aranca Research

# Numerous Smaller Deals, Alongside a Few Large Buyouts, Fuel Deal Activity (1/2)

Business Segment	Companies	Investors	Deal Date	Deal Size (USD Mn)
 <b>Finance Solutions</b>	<b>Better</b>	10X Capital, 369 Growth Partners, Alpha Leonis Partners	30 <sup>th</sup> Nov 2021	750.0
		Perseus Group	14 <sup>th</sup> Sep 2023	705.0
		ANIMO Ventures, Blitzscaling Ventures, Canaan Partners	30 <sup>th</sup> Sep 2021	500.0
 <b>Residential Real Estate</b>	<b>CASAVO</b>	360 Capital, Bonsai Partners, Bossa Invest, Endeavor Catalyst	19 <sup>th</sup> Jul 2022	412.85
		Bossa Invest, Claritas Capital, Clocktower Ventures	26 <sup>th</sup> Apr 2022	215.0
		Bregal Sagemount	30 <sup>th</sup> Jun 2022	145.0
 <b>Construction Technology</b>		DNX Ventures, Globis Capital Partner, Minerva Growth Partners	14 <sup>th</sup> Sep 2022	76.7
		Bessemer Venture Partners, Capnamic Ventures, UVC Partners	2 <sup>nd</sup> Dec 2021	30.0
		Perennial Partners, Possible Ventures, Regal Partners	30 <sup>th</sup> Jun 2023	24.7












































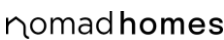




Source: Aranca Research

## Numerous Smaller Deals, Alongside a Few Large Buyouts, Fuel Deal Activity (2/2)

Business Segment	Companies	Investors	Deal Date	Deal Size (USD Mn)
 <b>Commercial Real Estate</b>		Jones Lang LaSalle	30 <sup>th</sup> Nov 2021	300.0
		ANIMO Ventures, Canaan Partners, Blitzscaling Partners	5 <sup>th</sup> May 2022	170.0
		Acurio Ventures, Astir Ventures, Camber Creek	21 <sup>st</sup> Jun 2022	25.0
 <b>Marketing Technology</b>		MoxiWorks, Vector Capital	16 <sup>th</sup> Feb 2022	81.9
		Expansion Venture Capital, Odin Ventures, RET Ventures	30 <sup>th</sup> Oct 2023	32.0
		Lone Wolf Technologies, Stone Point Capital	10 <sup>th</sup> May 2021	30.0
 <b>Blockchain in Real Estate</b>		Quint Ventures	8 <sup>th</sup> Jun 2023	4.9
		Alpha Wave Global, Chimera Capital	30 <sup>th</sup> Mar 2023	3.8
		Draper Associates	7 <sup>th</sup> Nov 2022	3.0


























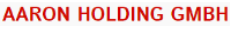




















Source: Aranca Research

# Active Venture Capitalists in the sector includes Y Combinator, Sequoia capital, Tiger Global

Venture Capitalists	AUM (USD Bn)	Selected Recent Investments				
Y Combinator	3,200	 PROPRISE <small>PROPRISE PROPERTY CONSULTING PVT LTD</small>	 Henry	 Approval AI	 Modern Realty	 CRE <small>CONDUIT REAL ESTATE</small>
Techstars	1,000	 PropTexx	 nectar	 Relive <small>real estate</small>	 STACKHOUSE	 DOMO.VC
500 Global	2,300	 FINTOR	 home365 <small>REAL ESTATE INVESTING, RE-INVENTED.</small>	 COMPSTAK	 أجييرف	 Dora!
Alumni Ventures	1,000	 FUNNEL	 Fyxt	 FALK <small>BUILT™</small>	 ENGRAIN	 fitwel®
Right Side Capital Management	320	 Building Swell	 SYNCO <small>PROPERTIES</small>	 COAST AI	 rentgrata	 BLD+
Sequoia Capital	87,608	 Huspy	 NOBROKER	 Brick&Bolt	 ZEFIR	 SKYLINE
Soma Capital	907	 Fractional	 PropReturns	 Starcity	 welcomehomes	 TENDERD
Bossa Invest	89	 KOO MO	 plunk.	 CASAVO	 habi	
Tiger Global Management	69,561	 side	 agora	 facilio	 ServiceTitan	
Goodwater Capital	4,000	 nomad homes	 Playhouse	 aMORA	 Fractional	 PropReturns

Source: Aranca Research

## Active Private Equity Investors in the sector includes Insight Partners, Blackstone, KKR

Private Equity Investors	AUM (USD Bn)	Selected Recent Investments				
Insight Partners	93,958					
Blackstone	1,200,000					
Kohlberg Kravis Roberts (KKR)	664,319					
GIC Private	769,000					
Ares Management	359,147					
TPG	246,000					
Eurazeo	41,927					
Ardian	180,000					
Battery Ventures	15,113					
Arby Partners	442,000					

Source: Aranca Research





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